

## **COMPANY ANNOUNCEMENT**

The following is a Company Announcement issued by Lombard Bank Malta p.l.c. pursuant to the Listing Rules of the Authority – Malta Financial Services Authority.

#### Quote

In a meeting of the Board of Directors of Lombard Bank Malta p.l.c. held on 23 August 2011, the attached Group and Bank unaudited Condensed Interim Financial Statements for the six-month period ended 30 June 2011 were approved.

The Condensed Interim Financial Statements for the period ended 30 June 2011 are available for viewing and download on the Bank's website at www.lombardmalta.com.

### Unquote

G A Fairclough Company Secretary

23 August 2011



23 August 2011

This report is published in terms of Chapter 5 of the Listing Rules of The Listing Authority, and the Prevention of Financial Markets Abuse Act 2005. The published figures have been extracted from the Bank's unaudited Group accounts for the six months ended 30 June 2011, as approved by the Board of Directors on 23 August 2011.

#### **Interim Directors' Report**

Review of Financial Performance & Financial Position

The Lombard Bank Group increased its profit before tax for the six months ended 30 June 2011 to €7 million, an increase of 3.6 per cent. Pre-tax profit of Lombard Bank Malta p.l.c. increased to €6.19 million, 1.7 per cent higher than in 2010.

- Group Profit after Tax of €4.53 million increased by 4.7 per cent compared to €4.33 million in the previous year.
- Net Interest Income of €7.25 million decreased by 11.3 per cent from €8.17 million in 2010 as a result of decreased customer lending also reflecting the Bank's prudent credit policies.
- Operating Income remained stable at €19.94 million reflecting treasury management policies that keep in mind the instability prevailing in global economic and financial markets. During the period the Bank reclassified its Held-to-Maturity investments to Available-for-Sale investments in line with its views on the development of interest rates within the European context.
- Group Cost-to-Income ratio increased from 62.0 per cent to 63.8 per cent while that of the Bank increased from 33.0 per cent to 35.9 per cent. This was due to higher labour cost as well as investment in IT services such as internet banking and card products.
- Impairment Allowances as a percentage of Loans and Advances to customers stood at 1.9 per cent (FYE 2010: 1.6 per cent).
- Loans and Advances to customers stood at €300.08 million down by €33.65 million consequent to subdued business sentiment in the Bank's traditional market segments and lower demand for credit in general combined with the Bank's lending policy.
- Customer Deposits at €453 million were lower by €19.92 million reflecting fluctuations in corporate deposits.
- Total Assets under management stood at €550.26 million, down 3.1 per cent.



#### Commentary

World-wide financial and economic concerns have returned at an even more alarming level than before. The focal point is now the debt problem of a number of European countries and the United States of America. This has led to a flight to quality also bringing about partly irrational market activities, the economic impact of which is difficult to gauge.

The Board acknowledges that the unrest on the international financial markets could also stand to have an impact on the business climate of Malta and consequently also on the Bank's performance. However it believes that with the Bank's strong financial fundamentals, with Capital Adequacy Ratio at a healthy 18.77 per cent (FYE 2010: 17.88 per cent) and a Loan to Deposit Ratio at 66.3 per cent (FYE 2010: 70.6 per cent), the Bank is well placed to weather the turmoil.

Given that the world economic and financial climate remains challenging, then the main objective of Lombard Bank will be that of protecting its strong financial basis rather than seek short term gain in operational performance.



## **Explanatory Notes**

#### 1. Basis of preparation

The condensed consolidated interim financial information for the six months ended 30 June 2011 has been prepared in accordance with International Accounting Standard 34, 'Interim financial reporting'. The interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2010, which have been prepared in accordance with International Financial Reporting Standards as adopted by the EU.

#### 2. Accounting policies

The accounting policies applied are consistent with those of the annual consolidated financial statements of Lombard Bank Malta p.l.c. for the year ended 31 December 2010, as described in those financial statements. Adoption of revised standards, amendments and interpretations to existing standards that are mandatory for the group's accounting period beginning on 1 January 2011 did not result in changes to the group's accounting policies.

Certain new standards, amendments and interpretations to existing standards which are mandatory for accounting periods beginning after 1 January 2011 have been published by the date of authorisation for issue of this financial information. The Bank has not early adopted these revisions to the requirements of IFRSs as adopted by the EU and the Bank's management are of the opinion that, with the exception of IFRS 9, 'Financial instruments', there are no requirements that will have a possible significant impact on the Bank's consolidated financial statements in the period of initial application. IFRS 9, 'Financial instruments', addresses the classification and measurement of financial assets, and replaces the multiple classification and measurement models in IAS 39 with a single model that has only two classification categories: amortised cost and fair value. Classification under IFRS 9 is driven by the entity's business model for managing the financial assets and the contractual characteristics of the financial assets. Subject to adoption by the EU, IFRS 9 is effective for financial periods beginning on or after 1 January 2013. The Bank is considering the implications of the standard, its impact on the Bank's financial results and position and the timing of its adoption taking cognisance of the endorsement process by the European Commission.

# 3. Changes in the classification of the Bank's financial assets During the six-month period ended 30 June 2011, the Bank reclassified its held-to-maturity financial asset portfolio to available-for-sale investments as a result of changes in the Bank's intentions.

As at 31 December 2010, the Bank's held-to-maturity financial assets comprised Malta Government Treasury Bills with a carrying amount of €67.2 million and investment debt securities, primarily Malta Government Stocks, with a carrying amount of €30.9 million. As at 30 June 2011, the Bank reclassified Treasury Bills with an amortised cost and fair value of €105 million, together with debt securities, mainly Malta Government Stocks, having an amortised cost of €13.2 million and fair value of €14.1 million. The resultant adjustment to equity, net of deferred tax, upon reclassification amounted to €0.6 million.



## 4. Segmental analysis

	Banking	services Postal services		То	tal	
	01.01.11 to 30.06.11 € 000	01.01.10 to 30.06.10 € 000	01.01.11 to 30.06.11 € 000	01.01.10 to 30.06.10 € 000	01.01.11 to 30.06.11 € 000	01.01.10 to 30.06.10 € 000
Net operating income	9,071	8,895	10,869	10,831	19,940	19,726
Segment result - Profit before taxation	5,311	4,897	1,686	1,859	6,997	6,756
	30.06.11 € 000	31.12.10 € 000	30.06.11 € 000	31.12.10 € 000	30.06.11 € 000	31.12.10 € 000
Total assets	527,726	546,778	22,536	21,022	550,262	567,800



Income Statements for the period 1 January 2011 to 30 June 2011

	Group	<b>o</b>	Ва	nk
	01.01.11 to	01.01.10 to	01.01.11 to	01.01.10 to
	30.06.11	30.06.10	30.06.11	30.06.10
	€ 000	€ 000	€ 000	€ 000
Interest receivable and similar income				
<ul> <li>on loans and advances, balances with Central Bank of Malta and treasury bills</li> </ul>	11,579	12,082	11,567	12,081
- on debt and other fixed income instruments	1,014	1,289	912	1,160
Interest expense	(5,345)	(5,200)	(5,348)	(5,219)
Net interest income	7,248	8,171	7,131	8,022
Fee and commission income	1,092	971	619	583
Fee and commission expense	(39)	(31)	(37)	(31)
Net fee and commission income	1,053	940	582	552
Postal sales and other revenues	10,214	10,203	8	54
Dividend income	88	86	1,195	1,255
Net trading income	144	379	154	174
Net gains on disposal of non-trading financial instruments	1,174	2	877	2
Other operating income/(expenses)	19	(55)	19	15
Operating income	19,940	19,726	9,966	10,074
Employee compensation and benefits	(7,462)	(7,278)	(2,386)	(2,128)
Other operating costs	(4,626)	(4,389)	(985)	(1,073)
Depreciation and amortisation	(639)	(565)	(202)	(125)
Provisions for liabilities and other charges Net impairment losses	(28) (188)	(93)	(11) (188)	(12)
•	•	(645)		(645)
Profit before taxation Income tax expense	6,997 (2,463)	6,756 (2,426)	6,194 (2,175)	6,091 (2,152)
Profit for the period	4,534	4,330	4,019	3,939
	-,,	.,	1,010	2,000
Attributable to:				
Equity holders of the Bank	4,170	3,936	4,019	3,939
Non-controlling interests	364	394	-	-
	4,534	4,330	4,019	3,939
Earnings per share	11.6c	11.0c		



Statements of Comprehensive Income for the period 1 January 2011 to 30 June 2011

	Group		Bank		
	01.01.11	01.01.10	01.01.11	01.01.10	
	to	to	to	to	
	30.06.11	30.06.10	30.06.11	30.06.10	
	€ 000	€ 000	€ 000	€ 000	
Profit for the period	4,534	4,330	4,019	3,939	
Other comprehensive income					
Fair valuation of available-for-sale financial assets:					
Net changes in fair value arising during the period, before tax	451	(19)	610	(100)	
Reclassification adjustments - net amounts reclassified to profit or loss, before tax	-	(4)	-	(4)	
Income tax relating to components of other comprehensive income	(214)	36	(214)	36	
Other comprehensive income for the period, net of income tax	237	13	396	(68)	
Total comprehensive income for the period, net of income tax	4,771	4,343	4,415	3,871	
Attributable to:					
Equity holders of the Bank	4,459	3,922			
Non-controlling interests	312	421			
	4,771	4,343			



Statements of Financial Position at 30 June 2011

	Grou		Bar	
	30.06.11	31.12.10	30.06.11	31.12.10
	€ 000	€ 000	€ 000	€ 000
ASSETS				
Balances with Central Bank of Malta, treasury bills and cash	140,397	109,314	139,790	108,77
Cheques in course of collection	966	750	966	750
Investments	27,686	46,332	23,956	41,10
Loans and advances to banks	48,971	44,975	46,836	43,47
Loans and advances to customers	300,078	333,731	300,402	334,01
Investment in subsidiaries	-	-	8,502	8,03
Intangible assets	1,614	1,295	260	
Property, plant and equipment	15,900	14,740	12,441	12,29
Investment property	745	745	745	74
Assets classified as held for sale	109	109	109	109
Current tax assets	94	2,683	58	2,37
Deferred tax assets	1,447	1,585	948	1,08
Inventories	859	714	248	14
Trade and other receivables	8,232	7,503	450	38
Accrued income and other assets	3,164	3,324	3,123	3,24
Total assets	550,262	567,800	538,834	556,54
EQUITY AND LIABILITIES				
Equity				
Share capital	9,023	9,023	9,023	9,02
Share premium	17,746	17,746	17,746	17,74
Property revaluation reserve	2,043	2,043	2,043	2,04
Investment revaluation reserve	855	566	756	36
Other reserves	2,397	2,397	2,397	2,39
Retained earnings	41,303	39,932	40,212	38,89
Equity attributable to equity holders of the Bank	73,367	71,707	72,177	70,46
Non-controlling interests	4,503	4,336		
Total equity	77,870	76,043	72,177	70,46
Liabilities				
Amounts owed to banks	16	149	16	14
Amounts owed to customers	452,775	472,697	455,906	475,08
Provisions for liabilities and other charges	2,789	2,652	605	63
Other liabilities	7,837	7,907	5,734	5,67
Accruals and deferred income	8,975	8,352	4,396	4,53
Total liabilities	472,392	491,757	466,657	486,08
Total equity and liabilities	550,262	567,800	538,834	556,54
Memorandum items				
Contingent liabilities	6,858	7,067	6,858	7,06

These condensed financial statements were approved by the Board on 23 August 2011 and were signed on its behalf by:



Lombard Bank Malta p.l.c.
Statements of Changes in Equity for the period 1 January 2011 to 30 June 2011

			Attributable t	o equity holders	of the Bank				
Group									
			Property	Investment				Non-	
	Share	Share	Revaluation	Revaluation	Other	Retained		Controlling	Total
	Capital	Premium	Reserve	Reserve	Reserves	Earnings	Total	Interests	Equity
	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
At 1 January 2010	8,903	16,409	2,288	290	-	36,395	64,285	3,917	68,202
Comprehensive income									
Profit for the period	-	-	-	-	-	3,936	3,936	394	4,330
Other comprehensive income									
Fair valuation of available-for-sale financial assets:									
Net changes in fair value arising during the period Reclassification adjustments - net amounts reclassified to profit	-	-	-	(11)	-	-	(11)	27	16
or loss	-	-	-	(3)	-	-	(3)	<u> </u>	(3)
Total other comprehensive income for the period	-	-	-	(14)	-	-	(14)	27	13
Total comprehensive income for the period	-	-	-	(14)	-	3,936	3,922	421	4,343
Transactions with owners, recorded directly in equity									
Contributions by and distributions to owners Dividends to equity holders relating to the preceding financial year	-	-	<u>-</u>	-	-	(2,315)	(2,315)	(406)	(2,721)
Rights issue of ordinary shares	120	1,337	-	-	-	-	1,457	-	1,457
Changes in ownership interests in subsidiaries that do not result in a loss of control									
Change in non-controlling interests in subsidiary		-				(109)	(109)	65	(44)
Total transactions with owners	120	1,337	-	-	-	(2,424)	(967)	(341)	(1,308)
At 30 June 2010	9,023	17,746	2,288	276	-	37,907	67,240	3,997	71,237



Statements of Changes in Equity for the period 1 January 2011 to 30 June 2011

			Attributable t	o equity holders	of the Bank				
Group									
	01	Ob	Property	Investment	041	Detelored		Non-	T-4-1
	Share	Share	Revaluation	Revaluation	Other	Retained		Controlling	Total
	Capital	Premium	Reserve	Reserve	Reserves	Earnings	Total	Interests	Equity
	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
At 1 January 2011	9,023	17,746	2,043	566	2,397	39,932	71,707	4,336	76,043
Comprehensive income									
Profit for the period	<u>-</u>			<u>-</u>	-	4,170	4,170	364	4,534
Other comprehensive income									
Fair valuation of available-for-sale financial assets:									
Net changes in fair value arising during the period	-	-	-	289	-	-	289	(52)	237
Total other comprehensive income for the period	-	-	-	289	-	-	289	(52)	237
Total comprehensive income for the period	-	-	-	289	-	4,170	4,459	312	4,771
Transactions with owners, recorded directly in equity									
Contributions by and distributions to owners									
Dividends to equity holders relating to the preceding financial year	-	-	-	-	-	(2,697)	(2,697)	(404)	(3,101)
Changes in ownership interests in subsidiaries that do not result in a loss of control									
Change in non-controlling interests in subsidiary	-	-	-	-	-	(102)	(102)	259	157
Total transactions with owners	-	-	-	-	-	(2,799)	(2,799)	(145)	(2,944)
At 30 June 2011	9,023	17,746	2,043	855	2,397	41,303	73,367	4,503	77,870



Statements of Changes in Equity for the period 1 January 2011 to 30 June 2011

Bank							
		-	Property	Investment			
	Share	Share	Revaluation	Revaluation	Other	Retained	Total
	Capital	Premium	Reserve	Reserve	Reserves	Earnings	Equity
	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
At 1 January 2010	8,903	16,409	2,288	186	-	35,860	63,646
Comprehensive income							
Profit for the period	-	-	-	-	-	3,939	3,939
Other comprehensive income							
Fair valuation of available-for-sale financial assets:							
Net changes in fair value arising during the period	-	-	-	(65)	-	-	(65)
Reclassification adjustments - net amounts reclassified to profit or loss	-	-	-	(3)	-	-	(3)
Total other comprehensive income for the period	-	-	-	(68)	-	-	(68)
Total comprehensive income for the period	-	-	-	(68)	-	3,939	3,871
Transactions with owners, recorded directly in equity							
Contributions by and distributions to owners							
Dividends to equity holders relating to the preceding financial year	-	-	-	-	-	(2,316)	(2,316)
Rights issue of ordinary shares	120	1,337		-	-	<u>-</u>	1,457
Total transactions with owners	120	1,337		-	-	(2,316)	(859)
At 30 June 2010	9,023	17,746	2,288	118	-	37,483	66,658



Statements of Changes in Equity for the period 1 January 2011 to 30 June 2011

Bank							
			Property	Investment			
	Share	Share	Revaluation	Revaluation	Other	Retained	Total
	Capital	Premium	Reserve	Reserve	Reserves	Earnings	Equity
	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
At 1 January 2011	9,023	17,746	2,043	360	2,397	38,891	70,460
Comprehensive income							
Profit for the period		-		<u>-</u>	-	4,019	4,019
Other comprehensive income							
Fair valuation of available-for-sale financial assets:							
Net changes in fair value arising during the period	<b>_</b>	-	-	396	-	-	396
Total other comprehensive income for the period	-	-	-	396	-	-	396
Total comprehensive income for the period		-	-	396	-	4,019	4,415
Transactions with owners, recorded directly in equity							
Contributions by and distributions to owners							
Dividends to equity holders relating to the preceding financial year						(2,698)	(2,698)
Total transactions with owners		-	-	-	-	(2,698)	(2,698)
At 30 June 2011	9,023	17,746	2,043	756	2,397	40,212	72,177



Lombard Bank Malta p.l.c.
Statements of Cash Flows for the period 1 January 2011 to 30 June 2011

	Group		Bank		
	01.01.11	01.01.10	01.01.11	01.01.10	
	to	to	to	to	
	30.06.11	30.06.10	30.06.11	30.06.10	
	€ 000	€ 000	€ 000	€ 000	
Cash flows from operating activities					
Interest and commission receipts	12,163	12,494	12,167	12,499	
Receipts from customers relating to postal sales and other revenue	55,439	45,545	9	57	
Interest and commission payments	(5,304)	(6,054)	(5,308)	(6,073)	
Payments to employees and suppliers	(57,803)	(49,187)	(3,786)	(3,587)	
Cash flows from operating profit before changes in operating assets and liabilities	4,495	2,798	3,082	2,896	
Decrease/(Increase) in operating assets:					
Treasury bills	20,478	25,707	20,478	25,706	
Deposits with Central Bank of Malta	677	(746)	677	(746)	
Loans and advances to banks and customers	33,366	(2,584)	33,323	(2,710)	
Other receivables	(387)	(1,173)	(387)	(1,181)	
(Decrease)/Increase in operating liabilities:					
Amounts owed to banks and to customers	(19,921)	23,234	(19,179)	23,181	
Other payables	56	(2,369)	56	(2,369)	
Net cash from operations	38,764	44,867	38,050	44,777	
Income tax refunded/(paid)	50	(1,048)	361	(734)	
Net cash from operating activities	38,814	43,819	38,411	44,043	
Cash flows from investing activities					
Dividends received	88	86	88	86	
Interest received from investments	1,779	2,298	1,564	2,076	
Proceeds on maturity/disposal of investments	20,141	3,671	18,781	3,979	
Purchase of investments	-	(1,737)	-	(1,542)	
Purchase of property, plant and equipment	(1,515)	(911)	(601)	(577)	
Proceeds from liquidation of subsidiary	-	-	117	-	
Acquisition of non-controlling interests	(42)	(133)		-	
Net cash flows from investing activities	20,451	3,274	19,949	4,022	
Cash flows from financing activities					
Dividends paid to equity holders of the Bank	(2,698)	(858)	(2,698)	(858)	
Dividends paid to non-controlling interests	(201)	(213)		-	
Cash used in financing activities	(2,899)	(1,071)	(2,698)	(858)	
Net increase in cash and cash equivalents	56,366	46,022	55,662	47,207	
Cash and cash equivalents at beginning of period	95,515	69,426	93,477	65,139	
Cash and cash equivalents at end of period	151,881	115,448	149,139	112,346	



## Statement pursuant to Listing Rule 5.75.3 issued by the Listing Authority

I confirm that to the best of my knowledge:

- the condensed interim financial information, prepared in accordance with IAS 34 gives a true and fair view of the financial position of the Group and the Bank as at 30 June 2011 and of their financial performance and cash flows for the six-month period then ended in accordance with International Financial Reporting Standards as adopted by the EU applicable to interim financial reporting, IAS 34, 'Interim Financial Reporting'; and,
- the commentary includes a fair review of the information required in terms of Listing Rules 5.81 to 5.84.

Joseph Said

Chief Executive Officer

23 August 2011